

# What You'll Buy Next & When You'll Buy It



Amazon S3

**Recommender systems** use large amounts of proprietary data gathered for several years

**S3 provides:**

- Unlimited Storage
- Immediate Access
- Security



Amazon EMR

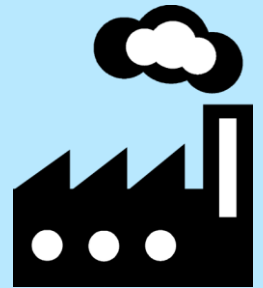
**Recommender systems** require robust computational strength to manipulate high volume data with complex algorithms

**Amazon EMR's** computing structure is streamlined for big data capabilities

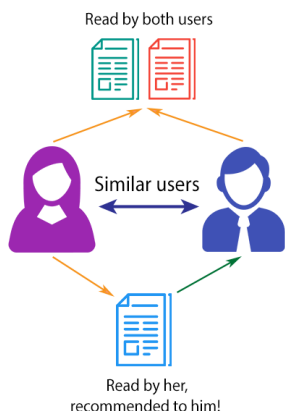


Modern **Recommender systems** are complex and intentional algorithms with many stages

**Spark ML's** algorithms interface with big data applications and allow for recommender system creation for free with few key strokes



## COLLABORATIVE FILTERING



## Traditional Engine Methods of Action

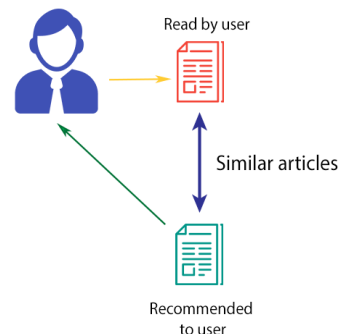
Individual Past Behavior

Choices specific to individual user  
frame recommendations

Analogous User Traits

Choices of like users enhance  
recommendations

## CONTENT-BASED FILTERING



# Recommender Systems

Team 9

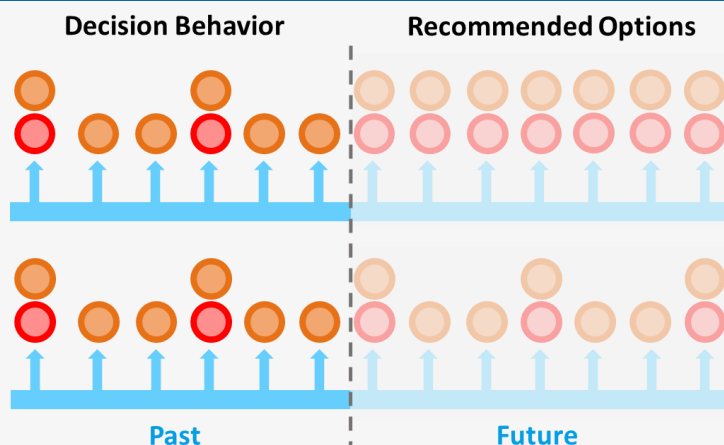
## Predictive vs. Traditional System

### Traditional Systems:

Suggest products that customers want, but do not address when they may want them

### “Predictive” System:

Our model introduced time as a predictive factor, providing helpful reminders rather than ads



## Example Use Cases

### Grocery



User:  
Sydney

- Healthy purchases on Monday afternoon
- Snacks Weekend nights

#### Monday Afternoon Basket

- Whole wheat bread
- Tomatoes
- Coconut Milk
- Lemon Juice



#### Sunday Evening Basket

- Chocolate nuts
- Chocolate Mint Ice Cream
- Tortilla Chips
- Case Sugar



### eCommerce



User:  
Kitlyn

- Browse app 8pm weekly
- Prefers health products

#### Purchased Item



- Toothpaste
- Repurchase frequency: monthly
- 90% repurchase rate

#### User x Item Features



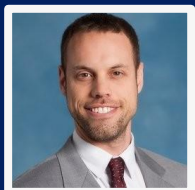
- 30 days since last toothpaste order
- Co-purchase with mouthwash

#### Recommender System:



Recommend toothpaste and mouthwash a month from her last purchase.

### Stock Market



User:  
Wade

- Trades once each week
- Browses app daily 6pm
- Prefers tech stocks

#### Purchased Item



- AAPL stock
- High growth potential
- Technology sector

#### User x Item features



- Repurchase stock in 10 days
- 30% of user's portfolio

#### Recommender System:



Recommend purchase MSFT in 10 days from repurchase AAPL stock.