

What You'll Buy Next & When You'll Buy It



Recommender systems use large amounts of proprietary data gathered for several years

S3 provides:

- Unlimited Storage
- Immediate Access
- Security



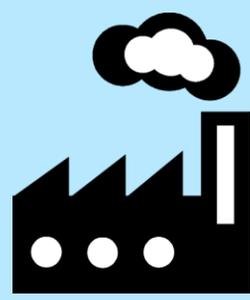
Recommender systems require robust computational strength to manipulate high volume data with complex algorithms

Amazon EMR's computing structure is streamlined for big data capabilities

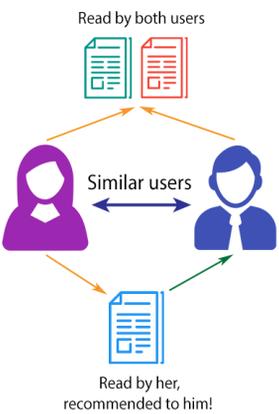


Modern Recommender systems are complex and intentional algorithms with many stages

Spark ML's algorithms interface with big data applications and allow for recommender system creation for free with few key strokes



COLLABORATIVE FILTERING

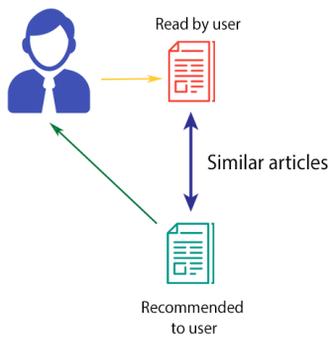


Traditional Engine Methods of Action

Individual Past Behavior
 Choices specific to individual user frame recommendations

Analogous User Traits
 Choices of like users enhance recommendations

CONTENT-BASED FILTERING



Recommender Systems

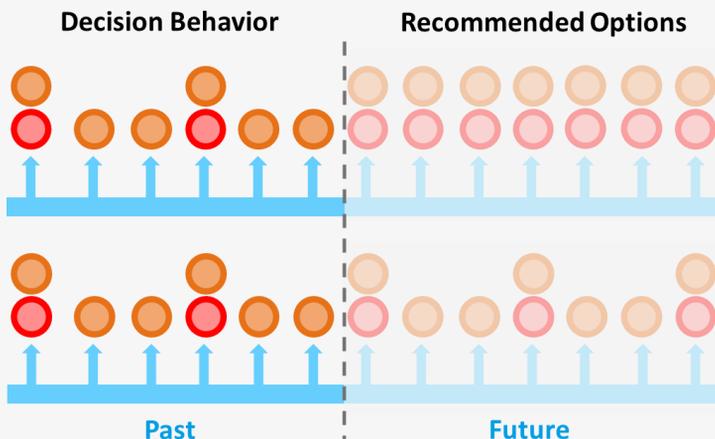
Predictive vs. Traditional System

Traditional Systems:

Suggest products that customers want, but do not address when they may want them

“Predictive” System:

Our model introduced time as a predictive factor, providing helpful reminders rather than ads



Example Use Cases

Grocery



User:
Sydney

- Healthy purchases on Monday afternoon
- Snacks Weekend nights

Monday Afternoon Basket

- While wheat bread
- Tomatoes
- Coconut Milk
- Lemon Juice

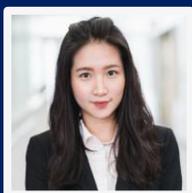


Sunday Evening Basket

- Chocolate nuts
- Chocolate Mint Ice Cream
- Tortilla Chips
- Case Sugar



eCommerce



User:
Kitlyn

- Browse app 8pm weekly
- Prefers health products

Purchased Item



- Toothpaste
- Repurchase frequency: monthly
- 90% repurchase rate

User x Item Features



- 30 days since last toothpaste order
- Co-purchase with mouthwash

Recommender System:



Recommend toothpaste and mouthwash a month from her last purchase.

Stock Market



User:
Wade

- Trades once each week
- Browses app daily 6pm
- Prefers tech stocks

Purchased Item



- APPL stock
- High growth potential
- Technology sector

User x Item features



- Repurchase stock in 10 days
- 30% of user's portfolio

Recommender System:



Recommend purchase MSFT in 10 days from repurchase AAPL stock.