



Rossmann Store Sales



Forecast sales using store, promotion, and competitor data

\$35,000 · 3,303 teams · 2 years ago

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Overview

Description

Evaluation

Prizes

Timeline

Rossmann operates over 3,000 drug stores in 7 European countries. Currently, Rossmann store managers are tasked with predicting their daily sales for up to six weeks in advance. Store sales are influenced by many factors, including promotions, competition, school and state holidays, seasonality, and locality. With thousands of individual managers predicting sales based on their unique circumstances, the accuracy of results can be quite varied.

In their first Kaggle competition, Rossmann is challenging you to predict 6 weeks of daily sales for 1,115 stores located across Germany. Reliable sales forecasts enable store managers to create effective staff schedules that increase productivity and motivation. By helping Rossmann create a robust prediction model, you will help store managers stay focused on what's most important to them: their customers and their teams!



If you are interested in joining Rossmann at their headquarters near Hanover, Germany, please contact Mr. Frank König (Frank.Koenig {at} rossmann.de) Rossmann is currently recruiting data scientists at [senior](#) and [entry-level](#) positions.

[Leaderboard](#)[Kernels](#)[261 discussion topics](#)[Exploratory Analysis Ross...](#)[Model documentation 1st ...](#)

12/26/2017	Rossmann Store Sales Kaggle	
1 Gert	274 votes · 2 years ago	25 replies · 7 days ago
2 NimaShahbazi	Interactive Sales Visualiza...	A Journey through Rossm...
3 Neokami Inc	96 votes · 2 years ago	6 replies · 23 days ago
4 Russ W	H2O Random Forest Exa...	Julia + XGBoost - Starter ...
5 MIPT + PZAD	68 votes · 2 years ago	2 replies · a month ago
6 João N. Laia	Filling Gaps in the Trainin...	xgbWithClustering
7 SDNT	52 votes · 2 years ago	0 replies · 2 months ago
8 Evdilos_Ikaria	XGBoost Feature Importa...	Submission_Novikova
	45 votes · 2 years ago	0 replies · 2 months ago

Launch
2 years ago

Close
2 years ago

2 years ago
Rules Acceptance
Deadline

3,303 Teams 3,740 Competitors

Points This competition awarded standard [ranking points](#)
Tiers This competition counted towards [tiers](#)

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